



COMPANY OVERVIEW

PROVEN EXPERTISE IN PRIVATE REAL ESTATE INVESTMENTS



www.mcalisterinv.com

COMPANY HISTORY



McAlister Investment Real Estate is a real estate investment firm focused principally on undeveloped land parcels in the metropolitan markets of Texas and the Sun Belt states. Jim McAlister, Sr. formed McAlister Company in Houston in 1973 to acquire land parcels in the path of growth for single-family and multi-family residential, retail, and mixed use commercial growth in the greater Houston area as investments. In 2003, the company transitioned from forming individual partnerships for each investment, to forming discretionary real estate investment funds, acquiring multiple investment properties in order to achieve the benefits of diversification and cash flow to investors. In 2008, Jim McAlister, Sr. formed **McAlister Investment Real Estate** with partners Hydie McAlister and Paul Connor to pursue advantageous land investment opportunities resulting from the real estate crisis. In May 2014, in conjunction with the launch of the **McAlister Opportunity Fund 2014**, **McAlister Investment Real Estate** hired David Jarvis to serve as Executive Vice President.

The McAlister Opportunity Fund 2014 will be the 8th in a series of discretionary real estate funds formed by Jim McAlister, Sr. through the McAlister entities.

The value of the transactions associated with **McAlister Investment Real Estate** and the McAlister Company partnerships over the past 40+ years total over \$1 Billion. The impressive and sustainable performance of the partnerships through various economic cycles, reinforces the time-tested strategy of diversification, utilizing land as a tactical asset allocation.

THE EXPERIENCED TEAM



Jim McAlister, Sr. - Principal

Jim has a Master's Degree in both Engineering and Finance and brings over 40 years of successful real estate experience and wisdom to his investors. In 1973, Jim founded the McAlister Company, an organization that formed partnerships with high net worth individuals and institutions.

Prior to forming his own organization, Jim served as Vice President of Real Estate Investments for Mitchell Energy where he was responsible for numerous real estate projects including the successful implementation of The Woodlands, TX., a 25,000 acre master planned community just north of Houston.

Throughout Jim's career he has closed over \$1 Billion in real estate land partnership transactions and since 2002, he has had seven (7) real estate Funds which had over \$290 Million in assets.



Hydie McAlister – Principal

A graduate of Texas Tech University with a BS in Arts and Sciences, Hydie McAlister began her commercial real estate career with McAlister Company in 1991, operating the company's property management division. From 1994-1999 Hydie worked in the Commercial division of Stewart Title where she sourced over \$400 Million in commercial real estate transactions requiring title insurance. In 2002, Hydie rejoined the McAlister Company as a land broker, and was responsible for sourcing and closing over \$50 Million in transactions of the \$250 Million in land transactions completed by the McAlister Company between 2002 and 2008.

In 2008, Hydie co-founded McAlister Investment Real Estate, bringing with her significant experience in capital formation, asset selection, due diligence and investor relations. Hydie was instrumental in forming the \$50+ Million McAlister Opportunity Fund 2012, overseeing the property acquisition activities.

As of the end of 2013, Hydie has been involved in land transactions totaling over \$80 Million.



Paul Connor – Principal

Graduating from The University of Texas with a BS in Finance and The University of Houston Law Center with a Doctorate of Jurisprudence, Paul is responsible for capital formation, sourcing properties, evaluating the investment potential, deal structuring and overseeing the due diligence and enhancement of all investments.

Prior to joining McAlister Investment Real Estate, Paul was Vice President of Acquisitions for Senterra Real Estate Group. Senterra is the successor company to Century Development, which developed Greenway Plaza and Allen Center in Houston. During his 11 year tenure, Paul oversaw the firm's real estate investment, financial structuring, and merger and acquisition activities throughout the United States.

Throughout Paul's career, he has been involved in over \$350 Million of real estate developments and investments.



David Jarvis - Executive Vice President

A graduate of DePaul University with a BA in Marketing, David joined McAlister Investment Real Estate in May 2014 in conjunction with the launch of the McAlister Opportunity Fund 2014 and is responsible for managing real estate acquisitions, deal structuring and market economic research.

Prior to joining McAlister Investment Real Estate, David served as the Houston Director for MetroStudy for seventeen (17) years and brings with him over thirty-five (35) years experience in residential development sales, market economic research and the development of residential real estate.

David's many certifications and professional affiliations include CCIM Designation, MIRM (NAHB), Texas Real Estate Brokers License, State of Texas Licensed Property Tax Consultant and Past Board Member of the Greater Houston Builders Association and Council of Dallas Home and Apartment Builders Association.

THE EXPERIENCED TEAM – CONTINUED



Advisory Board

- | | |
|----------------------------|---|
| Stewart Morris, Jr. | Vice Chairman, Stewart Title Company |
| David Feldman | Chairman, Wincrest Ventures , retired |
| John Stacy | Senior Vice President, BBVA Compass |
| Bruce Grover | Principal, Ventana Development (Single family home developer) |
| Ewing King | Partner, Read King Inc. (Retail operator, developer) |